

Salesperson's Pre-License Training



- RES 101 - Real Estate Fundamentals, is a **highly successful** course specifically designed to provide each student with the information necessary to:
 1. *Pass the license exam as administered by the new testing agency, PSI, and*
 2. *Enter real estate sales with a better understanding of the intricacies of the business.*
- Students are given the tools necessary to give them a competitive edge on the exam and in the business. Brokers and Managers - rest assured that new agents are getting the best in training.
- The program utilizes *Michigan Real Estate Law & Practice*, Ver. 6 by Jack K Waller. It is Michigan's most up-to-date textbook on real estate. This important resource includes Practice Exams, Diagnostics, and Strategies and Helpful Examples.

Only LOCAL Pre-Licensing Class offered!

This program is offered in cooperation with NCI Associates, Ltd. Real Estate School

Where: Lapeer & Upper Thumb Association of REALTORS®
208 E Genesee Street * Lapeer MI * 48446
Phone: 810-664-0271 * Fax: 810-664-6750

When: September 20, 22, 27, 29, October 4, 6, 11, 13, 18 & 20, 2010

Time: 6:00 pm - 10:00 pm

Cost: **\$ 255.00 (Incl. text & materials) Non-Refundable**

Instructor: Terry Danielian

RES 101 REGISTRATION * PAYMENT MUST ACCOMPANY REGISTRATION FORM

Name: _____ Office: _____

Phone: _____ Email: _____

Non-Refundable Cost: \$255.00 Non-Refundable

Payment: Cash Check Credit Card (Visa/ MasterCard ONLY)

Credit Card # _____ - _____ - _____ Exp: _____

Please complete registration form and return to:

Lapeer & Upper Thumb Association of REALTORS®

208 E Genesee Street * Lapeer MI * 48446

Phone: 810-664-0271 * Fax: 810-664-6750 * LUTAR@MiThumb.com

Want to register for this class online? Fill out this form **FIRST** then click **HERE** to send the registration form to the LUTAR staff.